**SCRIPTS**

**Invitation: For Event**

Structure of a call –

* Say Hi
* Ask if it is a good time to talk. **DO NOT CONTINUE IF IT IS NOT A GOOD TIME. CALL BACK!**
* Let them know you got only a second
* Pay them a compliment (pay them a compliment)
* Ask them for help wait for respond
* Ask them for what are they doing ( on the dated of the time you want them to meet)
* Let them know the reason why you are calling if available
* Set the appoint –
  + if they don’t ask set the appointment
  + If they ask be prepare for the “what is it?” Explain information is visual. Set appointment

Private Meeting

* Ask if it is a good time
* I only have a second, the reason I’m call is I want you help…
* Edify
* The reason for my call is because I WANT TO…..( your reason)
* You may or may not be interested, either way is fine with me…
* Location you like to meet - Where and when? – set appointment

That you so Much. Truly appreciate it

Event Invite

1. Ask if it is a good time
2. I only have a second, the reason I’m call is I want you help…
3. Edify
4. Ask Availability: What are you doing time & date:
5. The reason for my call is because I WANT TO…..( your reason)
6. You may or may not be interested, either way is fine with me…
7. Location you like to meet - Where and when? – set appointment

* Do 1,2,3,4,

**Option 1**

* I like to thank you for all your support. I am not sure if you know I started a business. Reason being ( Share your why). I like to invite you to my business launch or grand opening. I have chosen to feature weight loss for my 1st launch product line, reason being( share your testimonial) I can't wait for you to see it.

**Option 2**

I will be doing educational workshop, to help address concern and challenge. As well as featuring some products. And will offer sampling of some products I selected.

I cant wait for you to come see. I love you to help me evaluate the product and give me some marketing ideas. If you like to support me by getting some products even better.

**Option 3:**

— Share your TLS success. Because of my success and I like reach to help more people. I like to invite you to an overview to better understand program. That way you can help me refer to the right people .

**Option 4:**

— Share your TLS success. Because of my success and I like reach to help more people. I like to invite you to an overview of the TLS program. I like for your support and if you know anyone else who would like to feel better, look better, increase their energy, lose body fat and/or improve their overall health. Bring them or If its ok with you, I can contact these individuals with you to invite them to attend the free overview as well. —